

## Message Text

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66

ACTION ARA-10

INFO OCT-01 ISO-00 ERDA-05 AID-05 CEA-01 CIAE-00 CIEP-01

COME-00 DODE-00 EB-07 FPC-01 H-02 INR-07 INT-05 L-02

NSAE-00 NSC-05 OMB-01 PM-03 SAM-01 OES-03 SP-02 SS-15

STR-04 TRSE-00 FRB-03 PA-01 PRS-01 USIA-06 FEA-01

/093 W

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R 220010Z APR 75

FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 7349

INFO AMEMBASSY BRASILIA

C O N F I D E N T I A L MEXICO 3471

E.O. 11652: GDS

TAGS: ENRG, BR, MX

SUBJECT: MEXICAN EFFORTS TO PROMOTE SALE OF HI-SULFUR CRUDE

1. SECRETARY NATIONAL PATRIMONY, IN APPARENT END-RUN AROUND PETROLEOS MEXICANOS, HAS COMMITTED PEMEX TO AGREEMENT WITH BRAZILIAN STATE OIL AGENCY, PETROBRAS, TO PROVIDE HIGH-SULFUR (1.8 PERCENT) CRUDE AND TECHNOLOGY. IN ADDITION TO CRUDE, AGREEMENT REPORTEDLY WILL CALL FOR MEXICO TO SUPPLY TECHNICAL EXPERTISE TO CONVERT BRAZILIAN REFINERIES TO HANDLE HIGH SULFUR CRUDE AS WELL AS INFORMATION ON MEXICO'S HYDRO-CRACKER AT SALAMANCA REFINERY.

2. IN ADDITIONAL DEVELOPMENT RELATED TO SUPPOSED OVER-SUPPLY OF MEXICAN CRUDE (REPORTED SEPTTEL), PEMEX HAS BEEN AUTHORIZED TO SELL 240,000 PLUS BARRELS TO MOBIL OIL IN SPOT TRANSACTION, AT \$11.30/BBL, DESPITE SECRETARY ALEJO'S RELUCTANCE TO DEAL WITH MULTINATIONAL OIL COMPANIES. SALE IS CONFIDENTIAL AND WAS TAKEN OUT OF CONSIDERATION FOR MOBIL OIL'S WILLINGNESS TO SUPPLY PEMEX WITH 84 OCTANE GASOLINE (REPORTED SEPTTEL), AS WELL AS NEED TO MOVE CRUDE.

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3. MOBIL PAID HIGH PRICE FOR CRUDE, SUPPOSEDLY UNDER PRESSURE FROM PEMEX, WHICH HAD CONSIDERED RESTRICTING MOBIL'S SUPPLY OF SPECIALIZED LUBRICANTS IN MEXICO.

4. INFORMATION OBTAINED FROM OFFICIAL WITH EXTENSIVE CONTACTS IN MEXICAN PETROLEUM INDUSTRY AND PARTIALLY CONFIRMED BY PRESS.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE PROMOTION, PETROLEUM  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975MEXICO03471  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 04 SEP 2003  
**Review Event:**  
**Review Exemptions:** n/a  
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EO Systematic Review  
05 JUL 2006

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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MEXICAN EFFORTS TO PROMOTE SALE OF HI-SULFUR CRUDE  
**TAGS:** ENRG, BR, MX, US, PEMEX, MOBILE OIL  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006